

GUIDE TO MEMBERSHIP

### Getting Started:

Review the membership levels and point options on pages 2 & 3. Continue to pages 4 - 7 to find more details on what is included in each point option, along with general information on different Chamber programs and events.

# MEMBERSHIP

We offer different investment levels for you to be able to choose your level of involvement with the Chamber.

### CHAMBER MEMBER BASIC BENEFITS

- Use the Chamber Goebel Education Center
- Display brochures & business cards at the chamber office
- Receive email update newsletters
- Have your non-recurring, local events shared on the Chamber's social media
- Enjoy special member pricing on some events and programs.

- Participate on a Chamber committee
- Webpage on ExploreHutchinson.com with portal access.
- Manage information for your Directory Listing
- Use specific key words to improve search results
- Post jobs, volunteer opportunities, events, hot deals, and press releases on ExploreHutchinson.com



\$7225 VALUE

### THE "EVERYTHING" PACKAGE

Be included in all that we do at the Chamber. This is a highly respectable membership that is personalized to each business' needs.









### CHAMPION \$2500

\$3225 VALUE

### INCLUDES ALL STRATEGIC LEVEL PLUS

- One banner ad on 3 Chamber webpages
- An additional owned business or additional business location included in membership
- One spotlight message in a Chamber newsletter
- Customize with 16 TOTAL POINTS SEE PAGE 3

### **STRATEGIC** \$1000

\$1625 VALUE

### INCLUDES ALL ACCESS LEVEL PLUS

- Logo included in search results & on your webpage on ExploreHutchinson.com
- Eight photos include on your webpage on ExploreHutchinson.com
- Customize with 6 TOTAL POINTS SEE PAGE 3

# \$500 \$725 VALUE

### INCLUDES ALL BASIC BENEFITS PLUS

- Online Member Portal Enhancement
- Customize with 2 POINTS SEE PAGE 3

## **THE BASICS** \$325

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# POINT OPTIONS

Membership beyond "The Basics" allows you to customize your Chamber experience with points. Some point options are already built into your membership level and you have a number of points to allocate as you choose.

You can also add additional points to your membership for \$100 per 1 Point or as a one-time fee item.

A "\*" indicates this option is included in one of the membership levels.

### **1POINT**

Annual Event Sponsor
Two Annual Chamber Event Guests
Golf Challenge Hole Sponsor
Golf Challenge - One Golfer
Arts & Crafts Sponsor
Dairy Day Sponsor
Farm Fatigue Sponsor

(4 or 3) Newsletter Insert / Mailing List Leadership Institute Contributor Business Logo on ExploreHutchinson.com\* Newsletter- Spotlight Message\* Small Business Saturday Sponsor Child Care Coalition Sponsor

### **2 POINTS**

Online Member Portal Enhancement\*

Business Logo & 8 Photos on ExploreHutchinson.com\*

Banner Ads, per page or category, with ad design\*\*

Golf Challenge Staffed Hole Sponsor

Crop Management Input Seminar Bronze Sponsor

Email Blast - Custom Email

### **3 POINTS**

Leadership Institute Builder

Member add-on for Additional
Business Location\*

Golf Challenge Welcome Sponsor Crop Management Input Seminar Silver Sponsor

### 4 POINTS

Banner Ad on Community Calendar Newsletter Sponsor Golf Challenge -- Full Team of Golfers

### **5 POINTS**

Annual Chamber Event Sponsor & Eight Guests

Arts & Crafts Event Partner

Crop Management Input Gold Sponsor Child Care Coalition Partner

### **6 POINTS**

Hutchinson Leadership Institute Program Sponsor

Hutchinson Leadership Institute Participant Leadership Institute 2.0 Sponsor Leadership Institute 2.0 Participant Annual Chamber Event Welcome Sponsor, eight guests

# **PROGRAMS**

### HUTCHINSON LEADERSHIP INSTITUTE

The Institute provides participants with a unique opportunity to turn knowledge into action with a variety of tools classroom experiences, and hands-on activities.

Leadership Institute Contributor - 1 Point

- Leadership Institute Builder 3 Points
- Leadership Institute Program Sponsor 6 Points
   The three options listed above are your contribution to the program, helping fund speakers and programming for participants.

   Program sponsors are also recognized in various ways throughout the sessions.
- Leadership Institute Participant 6 Points

Many Leadership Institute graduates find themselves asking, "What's next?" The answer is Leadership 2.0 of course!

### **CHILD CARE COALITION**

The Coalition supports child care providers with training and recognition, assists in adding slots to alleviate the provider shortage, build an industry onramp to, and community support of, early childhood education. This group began through a working relationship with community stakeholders within the Hutchinson Rural Child Care Innovation Program.

### **LEADERSHIP INSTITUTE 2.0**

Leadership 2.0 is open to all graduates of the Hutchinson Leadership Institute with a class limited to participants.

This program takes a deeper dive into personal leadership traits and how it can impact the future of the entire community.

Leadership Institute Contributor - 1 Point

- Leadership Institute Builder 3 Points
- Leadership Institute Program Sponsor 6 Points
   The three options listed above are your contribution to the program, helping fund speakers and programming for participants.

   Program sponsors are also recognized in various ways throughout the sessions.
  - Leadership Institute 2.0 Participant 6 Points

### **SCORE**

SCORE, the nation's largest network of volunteer, expert business mentors, is dedicated to helping small businesses plan, launch, manage and grow. SCORE is a nonprofit organization that is driven to foster vibrant small business

communities through mentoring and educational workshops. New business leaders will be matched with an experienced business person to be mentored by and to learn from.











# EVENTS

### ANNUAL CHAMBER EVENT

# Every Q1, the Chamber invites its members to join in a celebration of accomplishments at the Annual Chamber & Community Awards Gathering. Fun networking!

- Two Guests 1 Points
- Event Sponsor & Eight Guests 5 Points
   Business logo throughout the event
- Welcome Sponsor & Eight Guests 6 Points
   Business logo throughout the event and on the event entrance sign

### ARTS & CRAFTS FESTIVAL

This fall favorite gathers craft and food vendors from around the nation and brings 12000+ shoppers to Library square, the 2nd weekend after Labor day in September.

- Event Sponsor 1 Point
   Business name present on brochures & posters
- Event Partner 5 Points
   Business logo present on brochures, posters and social media

### DAIRY DAY

Dairy Day is the official kickoff to summer, hosted by the Agri-Business Committee in downtown Hutchinson the first Friday in June.

Event Sponsor - 1 Point
 Business name included on posters, signage, and in social posts.

### **FARM FATIGUE**

To show appreciation for all of the hard work they do, the Agri-Business committee delivers "Buckets of Thanks" filled with safety, food, and health items to our farmers in the fields of McLeod County They deliver 300 bags and buckets each year.

### HOMETOWN GOLF CHALLENGE

A collaborative Golf Tournament every July with opportunities to network or market your business.

- One Golfer 1 Point
- Hole Sponsor 1 Point
   Business logo on one hole
- Staffed Hole Sponsor 2 Points
   Interactive booth on one hole
- Welcome Sponsor 3 Points
   Includes a staffed hole sponsorship, business logo on signs and listed in program.
- Full Team of Golfers 4 Points
- Meal Sponsor– 5 points

### CROP MANAGEMENT INPUT SEMINAR

This annual late fall event brings people from the diverse agricultural community, including farmers, lenders, suppliers, and speakers from all over the Midwest to Hutchinson's farming community. The Ag person of the year is presented here

- Bronze Sponsor 2 Points
   Booth area set up with 2 vendor tickets, business name on handouts, and 3 tickets to the seminar.
- Silver Sponsor 3 Points
   Booth area set up with 2 vendor tickets, business name on handouts, signage, and local advertising, and 6 tickets to the seminar.
- Gold Sponsor 5 Points
   Booth area set up with 2 vendor tickets, business name on handouts, signage, and local advertising, and 10 tickets to the seminar.

# ONLINE MARKETING

• E-Newsletter Inserts / Mailing List - 1 Point

Choose Auto or customizable month placements

- ⇒ Include PDF Flyers in 4 of our monthly Newsletters
- ⇒ OR choose to get a physical address list for all our Chamber Members + 3 Newsletter inserts
- Newsletter Sponsor 4 Points
  - ⇒ Business Logo will appear on all Newsletters
  - Newsletter Spotlight Message 1 Point
    - ⇒ Include a message in one of our monthly Chamber update emails
  - Custom Email Blast 2 Points
    - ⇒ Custom email specialized with your message & graphics, sent to our members.

- Online Member Portal Enhancement 2 Points
  - ⇒ Drive people from your web listing to specific pages on your website
  - ⇒ Display a description of your business in the search results
  - ⇒ Unlimited key search words
  - Business Logo & 8 Photos included in web listing on ExploreHutchinson.com - 2 Points
  - Business Logo placed by web listing on ExploreHutchinson.com - 1 Point
  - Banner ads on a select page or category on ExploreHutchinson.com with ad design \*\*

- 2 Points

 Banner Ad on Community Calendar (most viewed webpage) - 4 Points

\*\* With ONE revision

# COMMITTEES

### **AMBASSADORS**

The Ambassadors serve as the welcoming and social arm of the Chamber. Up to 35 ambassadors serve on the committee and host two large scale events every year including Taste of Hutchinson and Taste of Holidays The group also hosts Business After Hour events and visits new businesses in town to perform ribbon cutting ceremonies on a monthly basis. If you are interested in becoming an Ambassador, please ask about the application process.

#### **AGRI-BUSINESS**

The Agri-Business Committee is a group of community members who focus on education and support the needs of our agricultural businesses. Throughout the year Agri-Business hosts the June Dairy Day, a special program in conjunction with our neighbor the Glencoe Chamber, Farm Fatigue, along with the annual MN Extension Crop Seminar.

Every summer, the Chamber hosts a crazy and collaborative Golf
Tournament. It's a great networking opportunity and offers people a fun, unique way to get their name in front of other business people. The Golf Challenge committee handles the planning and execution for the event.

### CHILD CARE COALITION

The Coalition supports child care providers with training and recognition, add slots to alleviate the provider shortage, build an industry onramp to, and community support of, early childhood education. This group began through a working relationship with community stakeholders within the Hutchinson Rural Child Care Innovation Program.

Thinking about joining a Committee?
Perfect, all Chamber Members and their employees are welcome to join our committees. Reach out to the Hutchinson Chamber with any questions you have and/or to find our more information.

### REGULARLY SCHEDULED MONTHLY MEETINGS

Ambassadors Meeting - 2<sup>nd</sup> Thursday Leadership Institute - 3<sup>rd</sup> Wednesday Leadership Institute 2.0 - 1st Wednesday Agri-Business - 3<sup>rd</sup> Thursday

HOMETOWN GOLF CHALLENGE 6

# 2024 CALENDAR



**JANUARY** 

**Business After Hours** 

**FEBRUARY** 

Annual Chamber Event

MARCH

APRIL

MAY

Leadership Institute 2023 - 2024 Graduation

JUNE

Dairy Day

JULY

Chamber Golf Event

**AUGUST** 

**SEPTEMBER** 

Arts & Crafts Festival Taste of Hutchinson Leadership Institute 2023-2024 Begins

**OCTOBER** 

Farm Fatigue Buckets Delivered

NOVEMBER

Taste of the Holidays Small Business Saturday

**DECEMBER** 

Crop Management Input Seminar Holiday Business After Hours



# MEMBERSHIP WORKSHEET

POINTS INCLUDED IN EACH MEMBERSHIP LEVEL		
BASICS	No additional points included	
ACCESS	2 Points	
STRATEGIC	6 Points	
CHAMPION	16 Points	
VISIONARY	You are involved in all the Chamber does at the	

NUMBER OF POINTS IN OUR LEVEL

NUMBER OF EXTRA POINTS WE'RE USING (\$100/ADDITIONAL POINT)

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NOTES / POINTS WE WANT TO US	١Ł
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### ARE YOU LOOKING TO ....

### REACH...

### a local audience

Arts & Crafts Festival Small Business Saturday Dairy Days Farm Fatigue Annual Chamber Event Chamber Golf Challenge

### a local and out of town audience

Arts & Crafts Festival
Crop Management Input Seminar

### local businesses and organizations

Chamber Golf Challenge Annual Chamber Event Hutchinson Leadership Institute Child Care Coalition

### the agriculture community

Farm Fatigue
Dairy Day
Crop Management Input Seminar

### SUPPORT...

### education on spending money locally

Small Business Saturday

### developing community leaders

Leadership Institute Leadership Institute 2.0

### giving back to farmers

Farm Fatigue

### **BUILD A NETWORK...**

### with my points

Chamber Golf Challenge Annual Chamber Event Hutchinson Leadership Institute

### through things included in my membership

Joining a Chamber Committee Volunteering at Chamber Events SCORE

### PROMOTE EVENTS & DEALS...

### with my points

E-Newsletter Inserts / Mailing List Email Blasts Newsletter Spotlight message

#### through things included in my membership

Community Calendar Hot Deals Asking the Chamber to share on Social Media Getting a member discount on the Table Tents

### MARKET YOUR BUSINESS...

#### with my points

Online Member Portal Enhancement Business logo & eight photos on website Banner ads on ExploreHutchinson.com Email Blasts E-Newsletter Inserts Newsletter Spotlight message

### through things included in my membership

Update your member portal Post Job Openings Post Volunteer Opportunities Post Hot Deals Post Press Releases

Display business cards and brochures