Taxes, the beauty of business and state laws....

The business of BUSINESS is not always easy. Can I get an "AMEN"? Dodging inventory, taxes, employees, lack of employees, technology, bookkeeping.... Okay.... I think we all know the list could get really long!

YOU are amazing. Yes, I am typing this to YOU.

I know you get frustrated when you have to manage shipping delays and people out sick, when the numbers don't align the way you thought they should or could. Being in business isn't for the faint of heart. Okay.... Life is hard. No one said it was fair. But I also see this....

Your smile when you help someone managing a challenge, Your fist pump when your accounting software problem gets fixed, and The fruits of your labor...

Your blood, sweat and tears creating something wonderful.

Here at the Chamber, YOUR Chamber, we focus on your business and the needs of the business community. Hopefully our work releases you from more angst, frustration and hurt.

Our 'do no harm' mentality to advocacy at the state capitol seems like a heavy lift right now. Legislators in the majority are not willing to make concessions or build compromises at this time. While we see some opportunities to lessen the harm to businesses, we also see tightly held lines, without thoughtful future-focused solutions.

I've talked with many of you this past month about my emails and information regarding proposed payroll taxes, sick and safe time. I know you are concerned, as I am, of the potential harm these will cause your business. Please know we'll keep working on this. You can help too! Phone calls and emails with the potential impacts to your business are really important. Our legislators are small business owners; they get it. The more stories they have to share with others is important, as is your call to the governor's office.

Glenn Gruenhagen <u>sen.glenn.gruenhagen@senate.mn</u> 651-296-4131 Dawn Gillman <u>rep.dawn.gillman@house.mn.gov</u> 651-296-4228 Governor Tim Walz 651-201-3400 or 800-657-3717

We'll keep working at it. We'll help you navigate whatever comes down the pipeline. Your business is our business, our work, our mission... we're here for YOU!